



# FREQUENTLY ASKED QUESTIONS

*Everything you need to know about the **Berlin Bound Incentive***

## **What sets count for this promotion?**

All current BEMER Evo Sets and BEMER Horse Sets.

## **When will I be notified if I have earned either incentive?**

BEMER will recognize all businesses who sell 6 and 8 sets during the contest period as “In the Running” until each business has been fully verified by the BEMER recognition and reporting team that all criteria have been met. Once a business has been verified, then they will receive a call from the BEMER sales team celebrating their achievement.

## **What if I have already purchased my convention tickets for Convention?**

You will be reimbursed upon confirmation of qualification. To manage attendance, all attendees, regardless of if they have qualified for the incentive must purchase a ticket through the Event Portal. The Early Bird price of €169 (~\$180/\$259 CAD) will run through the end of January and then go up to €269 (~\$280/\$402CAD). Tickets are charged in local currency.

## **When will I receive the Travel Allowance Cash?**

Once you have qualified for either award, you will be sent an RSVP to complete and remind you to purchase your event ticket. After we have received your RSVP and confirmed your ticket, you will receive 50% of your Travel Allowance cash. (\$300/\$500 \$375CAD/\$625CAD). The remainder of the total bonus will be paid upon verification of your attendance at the conclusion of the event through our commission payment.

## **If I qualify, but don't want to or cannot attend the Convention, do I still get the cash award?**

This incentive is targeted at Partners that wish to attend the Convention in Berlin. If you qualify and don't plan on attending, you will not receive the Travel/Hotel/Ticket Allowance in cash as a bonus.

# FAQs *continued...*

## **Can I bring my spouse/partner?**

Yes, you will receive 2 complementary tickets to the Convention, but you must go into the Event Portal to obtain tickets. All attendees must have a ticket to attend. The travel allowance is per distributorship, not per person.

## **What are the dates for the trip?**

The Convention is on September 20th. Plan to arrive at the hotel on the 19th and depart on the 21st.

## **Will I need to book my air travel or will BEMER arrange it for me?**

BEMER is supplying you with Travel Allowance cash to allow you to book your own flight at the time you want to fly allowing you the ultimate flexibility when traveling to Berlin.

## **Will I need to book my hotel room or will BEMER arrange it for me?**

You will need to book your hotel directly through the link on the BEMER Convention landing page. The host hotel is the Estrel Hotel Berlin. BEMER will provide a \$520/\$600CAD Hotel allowance. The Standard Room rate is €188 (~\$195/\$280CAD) per night.

## **What if I want to arrive early, or stay extra days?**

You can extend your stay by contacting the hotel directly.

## **Will breakfast be included with my accommodation?**

Breakfast is provided at the hotel for an additional €25 (~\$26/\$36CAD). Your Hotel Allowance cash can be used towards this expense.

## **Will BEMER pay for my luggage?**

You can use your Travel Allowance cash to cover any bag fees you may encounter. However, most international carriers allow at least 1 free checked bag when flying internationally.

## **Will BEMER pay for ground transportation to/from the Berlin Airport or my home airport?**

You can use your Travel Allowance cash to cover any airport transfer costs.

## **What meals will BEMER cover during the trip?**

BEMER will cover your lunch at convention and the exclusive themed dinner on September 20th.

## **What if I use my airline or credit card miles to book my flights, will I still be eligible for the travel allowance cash?**

Yes.

