

Executive Sessions Overview

Three facilitated entry points for services leaders building lifecycle control.

Lifecycle Authority Group offers premium executive sessions that help IT services leaders align decision rights, improve deal and delivery quality, and assess readiness for lifecycle transformation.

Align. Diagnose. Activate. Transform.



THE THREE EXECUTIVE SESSION OFFERINGS

01



FOUNDATION EXECUTIVE SESSION
\$35K / SESSION

A focused onsite session for leaders who need a shared language and practical understanding of the lifecycle operating model.

- Up to 10 participants
- Introduces lifecycle authorities, control points, and decision flow
- Covers margin discipline, governance, and delivery intent preservation
- Includes field-guide work products and facilitated discussion

OUTCOME
Shared understanding, common language, and a stronger operating-model baseline.

 **Best for:** executive teams beginning the journey.

02



EXECUTIVE ALIGNMENT WORKSHOP
\$60K / SESSION

A deeper working session for leadership teams that need alignment on priorities, decision rights, and transformation direction.

- Up to 20 participants
- Uses authority scoring, templates, and group application
- Surfaces gaps across sales, bid & proposal, practice, and delivery
- Includes a post-session advisory call

OUTCOME
Leadership alignment, clearer priorities, and a practical path to action.

 **Best for:** teams needing cross-functional executive alignment.

03



TRANSFORMATION READINESS
\$95K / SESSION

A private onsite diagnostic-led session for organizations preparing for operating-model redesign or Lifecycle OS adoption.

- Private onsite workshop with diagnostic assessment
- Includes readiness scoring, gap summary, and roadmap recommendations
- Evaluates governance, operating-model maturity, and lifecycle friction
- Includes two follow-up advisory sessions

OUTCOME
A readiness picture, prioritized gaps, and a roadmap for lifecycle transformation.

 **Best for:** organizations preparing for broader change.

BUSINESS IMPACT

 **REVENUE QUALITY**
Better qualified opportunities and cleaner deal entry.

 **MARGIN PROTECTION**
Less scope leakage, fewer recovery costs, and stronger economics.

 **OPERATIONAL EFFICIENCY**
Reduced rework through patterns and clearer authority.

 **PE READINESS**
Structured context and feedback loop agents can use.

WHO IT'S FOR

 **CEO / COO**
Set direction and drive results.

 **SVP SERVICES**
Scale delivery without heroics.

 **PRACTICE LEADERS**
Own patterns and portfolio performance.

 **PMO / DELIVERY**
Preserve intent in execution.

 **PE OPERATORS**
Improve EBITDA predictability.

DELIVERY OPTIONS

 **ONSITE SESSION**
Facilitated in-person experience.

 **ADVISORY FOLLOW-UP**
Post-session advisory call included.

 **READINESS PATH**
Extend with diagnostics and roadmap work.



READY TO ALIGN THE SERVICES LEADERSHIP TEAM?

Use Executive Sessions as the entry point to diagnostics, readiness assessment, and lifecycle transformation.

LET'S START THE CONVERSATION

Schedule a briefing to explore which session offering is right for your organization.