

Compensation and Bonus Plan

BE/NER



Important Disclosures

Please refer to a readable copy of the BEMER USA Terms & Conditions and Policy & Procedures. Also refer to the corporate copy of BEMER USA Compensation Plan posted in your online back office.

Any income mentioned is not meant to imply or guarantee any level of earnings to an Independent BEMER Distributor. Earnings will vary based upon individual effort and circumstances.

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BEMER Income Disclosure Statement – USA

January 1, 2024 – December 31, 2024

BEMER has become a globally operating company with thousands of independent distributors around the world. The passion for helping people is deeply ingrained in BEMER's DNA - it's why we do what we do! BEMER devices are the complete personal and professional solution for improving a person's wellbeing.

Independent BEMER Distributors Earn Income Through the BEMER Compensation Plan

Commissions are the profits paid on the personal product sales to an individual who is purchasing a BEMER device for personal use. IBDs are also paid commissions on the product sales volume of their team if they have one. No commission payments are made for the recruitment of new team members. IBDs cannot earn money by only enrolling new distributors.

Independent BEMER Distributors (IBDs) are not required to make any product purchase at any time. The fee to join the Compensation Plan as an IBD is \$299, and the annual renewal fee costs \$180. These fees go towards the cost of providing you with BEMER Academy training, BEMER Backoffice (BBO) services, a replicated website, as well as related ongoing administrative services.

BEMER Income Disclosure Statement – USA

Compensation Summary for IBDs in the United States

Rank	% of US IBDs	Average Monthly Earnings of Bottom 10%	Average Monthly Earnings of Top 10%	Average Monthly Earnings	Average Annual Earnings
IBDT*	6.5%	\$0	\$3	\$0	\$0
IBDJ	50%	\$0	\$115	\$13	\$156
IBDS	40.1%	\$0	\$782	\$141	\$1,692
GL	1.9%	\$35	\$4,656	\$1,051	\$12,612
TM	0.8%	\$79	\$8,524	\$2,075	\$24,900
OM	0.6%	\$452	\$8,736	\$3,081	\$36,972
OD**	0.1%	\$4,745**	\$7,099**	\$5,922	\$71,064
OD+**	0.1%	\$4,691**	\$24,636**	\$14,664	\$175,968

*Entry level distributors (IBDT) are not eligible for commissions under the BEMER Compensation Plan. IBDTs who achieve a minimum of 1,000 points will achieve IBDJ status and begin earning commission on sales, as further set forth in the Compensation Plan.

** Number of IBDs at OD and OD+ ranks as of 12/31/24 was less than 0.1 %, therefore we have calculated the average earnings for this rank on top and bottom 50%.

Disclaimers

These calculations are based on the due standings and ranks of all IBDs signed up in the United States as of December 31, 2024. These figures do not warrant or guarantee any income or rank success. Your earnings at BEMER will be based on many factors, including your individual skills, hours worked and market conditions. Note also that the figures do not represent IBDs' profits, as they do not account for expenses incurred in the promotion of their business. The expenses of an IBD incurred in the operation of his or her business vary widely. Readers are urged to perform their own due diligence prior to making any decision to participate. .

Cancellations & Returns for IBDs

BEMER offers a 72-hour, 100% money back guarantee for the enrollment fee and all purchases equal to the full purchase price if returned in undamaged condition, and later you may cancel your distributorship at any time. For IBDs, BEMER offers a twelve (12) month return guarantee for all products in unopened, sealed boxes, minus a 10% restocking fee (plus shipping and handling). BEMER offers all purchasers (IBD or customer), a 30-day return policy minus a 10% restocking fee (plus shipping and handling) provided that the product is returned in acceptable, undamaged condition.



Award Winning Compensation Plan

Extra Income

- Disruptive technology
- Sizable commissions
- Powerful infinity bonuses

Full Time Commissions

- Permanent commission ranks
- Strong income with small team
- Global opportunity

BEMER Organization Overview

01

Two Tier Direct Sales

IBDJ : Junior
IBDS : Senior

Sell BEMER products.
Develop a small team.

02

Team Building

GL : Group Leader

Sell BEMER products.
Build and support a medium team.

03

Management

TM : Team Manager
OM : Organizational Manager
OD : Organizational Director

Sell BEMER products.
Build and manage a large organization.



Starting Options



Option 1

Start as an IBD Junior

\$299 Distributor Registration* + Purchase A BEMER

- Fully Commission-Qualified
- Eligible to Make Customer Sales
- Eligible to Build a Team Immediately
- Two-day Academy Included

*Plus \$180/yr Annual Renewal



Option 2

Start as an IBD Trainee

\$299 Distributor Registration*

- Eligible to Make Customer Sales**
- Commission on First Sale Qualifying Sale Goes to Mentor
- Two-day Academy Included

** Become an IBD Junior after ONE qualifying personal sale

** Plus \$180/yr Annual Renewal

IBDJ

Commissions for IBD Junior



17%
\$1,000

**Independent BEMER
Distributor Junior (IBDJ)**

JR

Your Sales

17%

Earn 17% = \$1,000*
on Your Personal Sales

1st Tier

8%

Earn 8% = \$470*
on 1st Tier Sales

2nd Tier

3%

Earn 3% = \$176*
on 2nd Tier Sales

* Based on BEMER Premium-Set Evo \$5,890

** Based on Qualifications

BEMER

Advance from Junior to Senior



5,000 Sales Points



1500 pts

BEMER
Premium-Set Evo

1350 pts

BEMER
Horse Set

Advance from Junior to Senior



	JR	SR	
Your Sales	17%	25%	Earn 25% = \$1,470* on Your Personal Sales
1st Tier	8%	8%	Earn 8% = \$470* on 1st Tier Sales
2nd Tier	3%	3%	Earn 3% = \$176* on 2nd Tier Sales

* Based on BEMER Premium-Set Evo \$5,890

** Based on Qualifications

Qualification Timing

Any management qualification (GL, TM, OM, OD, OD+) will be effective with the beginning of the following month.*



4 IBDS
1st tier



1 IBDS
April 14th



Requirement
fulfilled



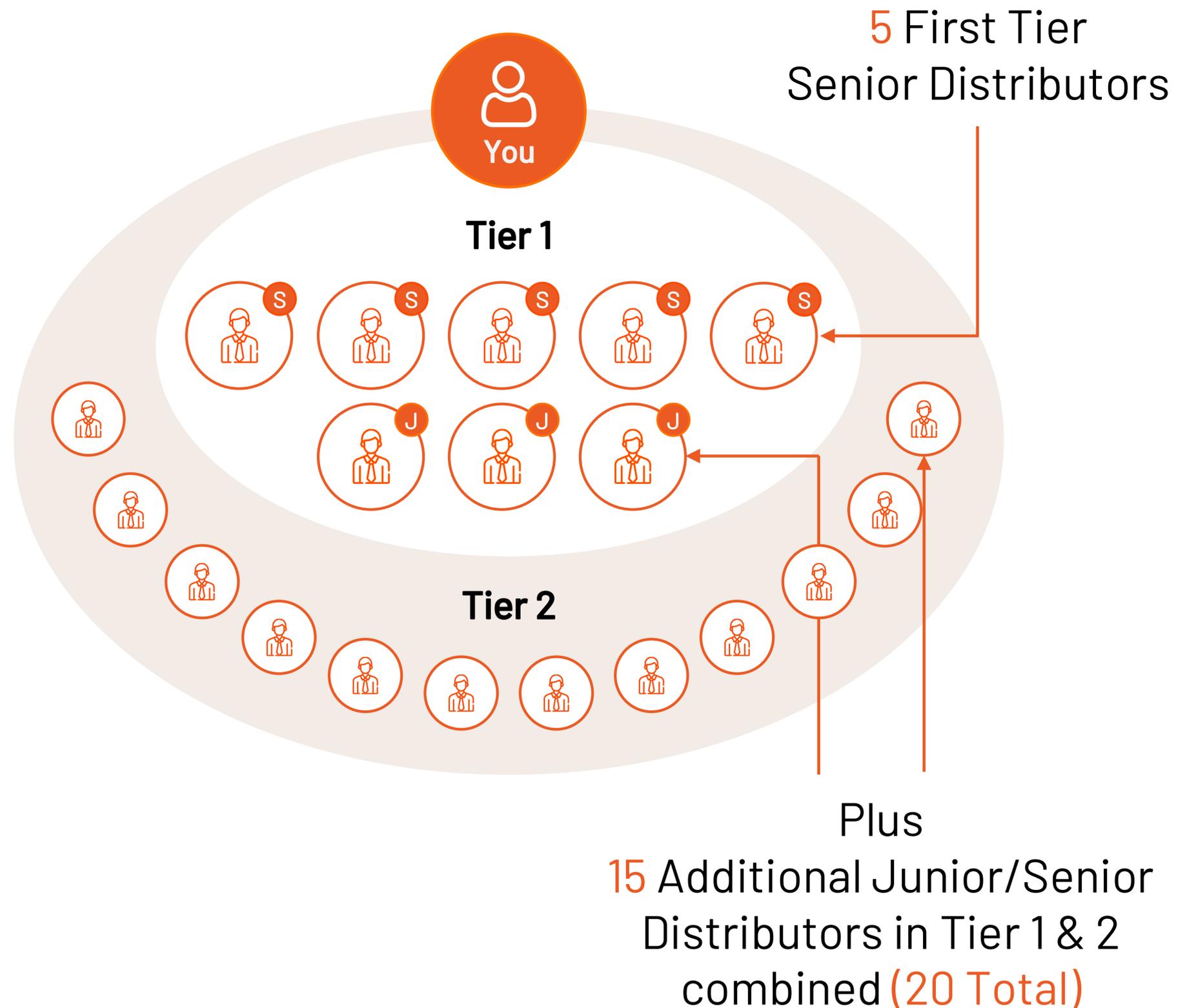
May 1st

*IBDJ and IBDS rank advancements will qualify in 24 Hrs

GL

Group Leader

How to Qualify for Group Leader



GL

Group Leader Compensation

5 Tier-1 Seniors
15 Add'l JRs/SRs
within first 2 Tiers

	GL	+1.5% = \$88*
Your Sales	25% + 1.5%	26.5% = \$1,560*
1st Tier	8% + 1.5%	9.5% = \$559*
2nd Tier	3% + 1.5%	4.5% = \$265*
3rd Tier ∞	1.5%	1.5% = \$88* 3rd Tier and beyond

Earn Extra 1.5% = \$88*

Infinity Commission: On ALL Sales in Your Entire Team Including Your Personal Sales

GI Management Bonus: +2.0% = \$117**

Junior Sale: \$88 + \$ 117 = \$205

* Based on BEMER Premium-Set Evo \$5,890

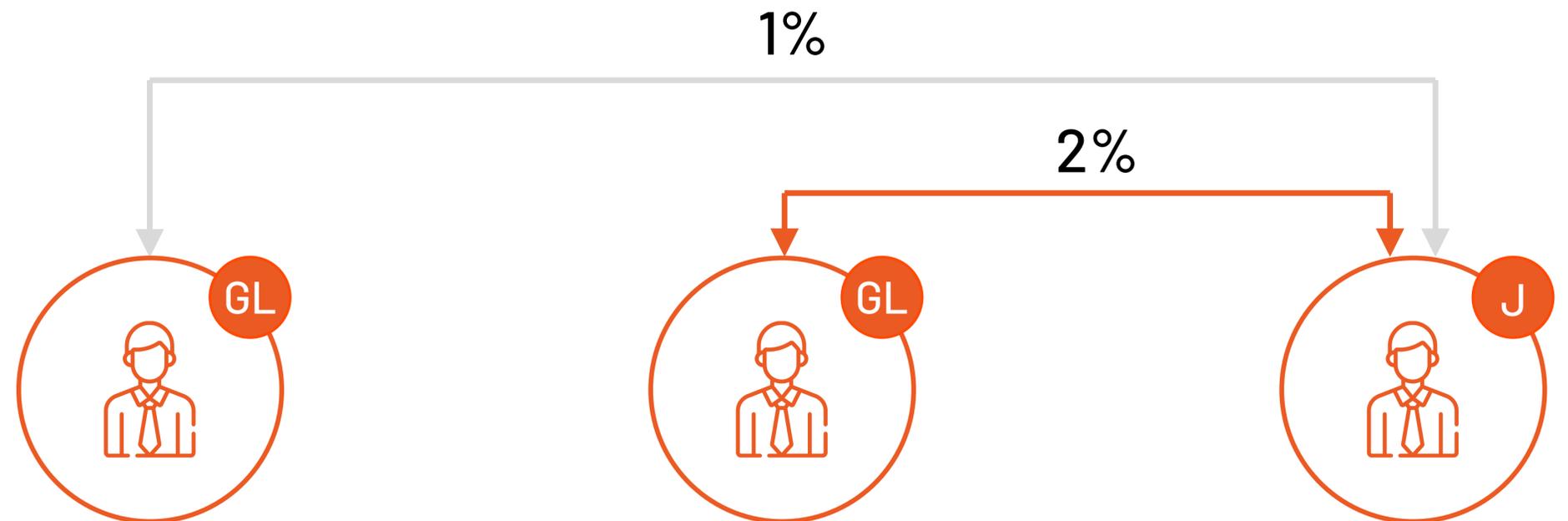
** Based on Qualifications

GL

First Generation Group Leader Commission

GL Management Commission

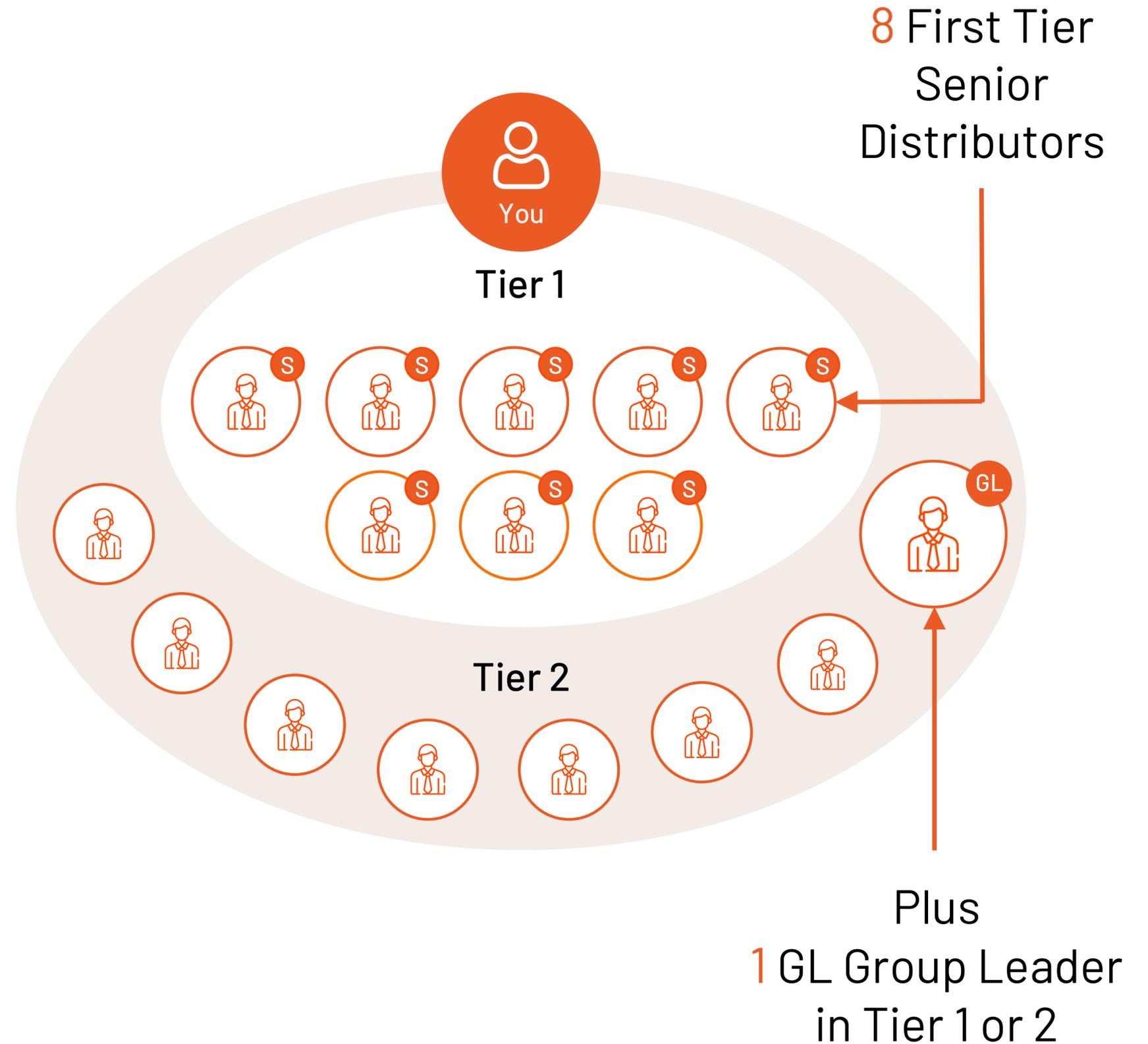
- ✓ GL receives **2%** or \$117 on all first 4 sales of any IBDJ in their entire group
- ✓ GL receives **1%** or \$58 on all first 4 sales under another GL and continues to earn **2%** on all legs without a GL or higher



TM

Team Manager

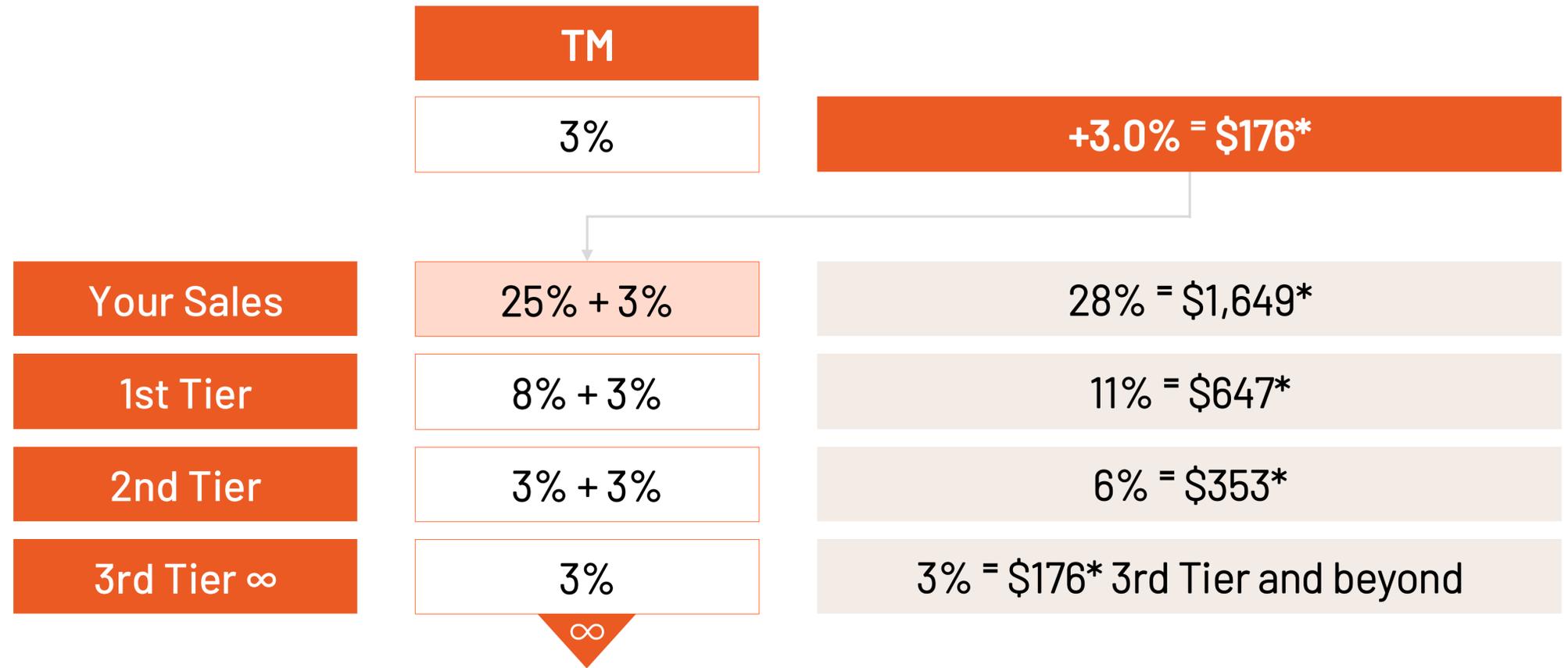
How to Qualify for Team Manager



TM

Team Manager Compensation

8 Tier-1 Seniors
1 GL within first 2 Tiers



Earn Extra 3% = \$176*

Infinity Commission: On ALL Sales in Your Entire Team Including Your Personal Sales

TM Management Bonus: +4.0% = \$235**

Junior Sale: \$176 + \$235 = \$411

* Based on BEMER Premium-Set Evo \$5,890

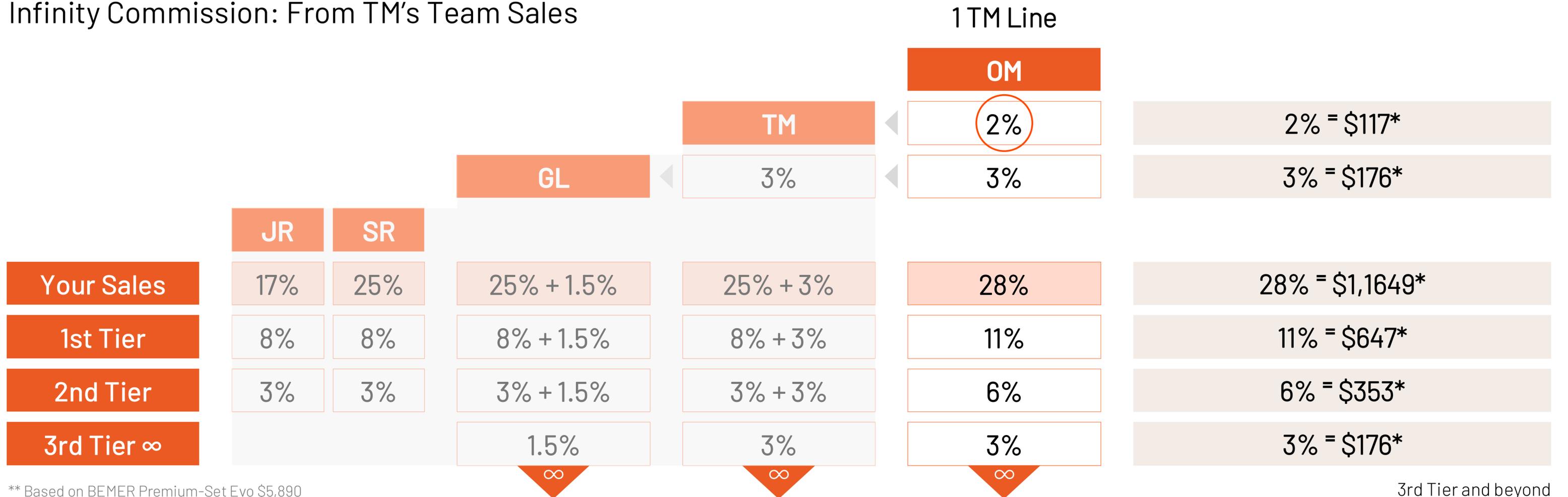
** Based on Qualifications

OM

Organizational Manager Compensation

Earn 2% (\$117)

Infinity Commission: From TM's Team Sales



** Based on BEMER Premium-Set Evo \$5,890

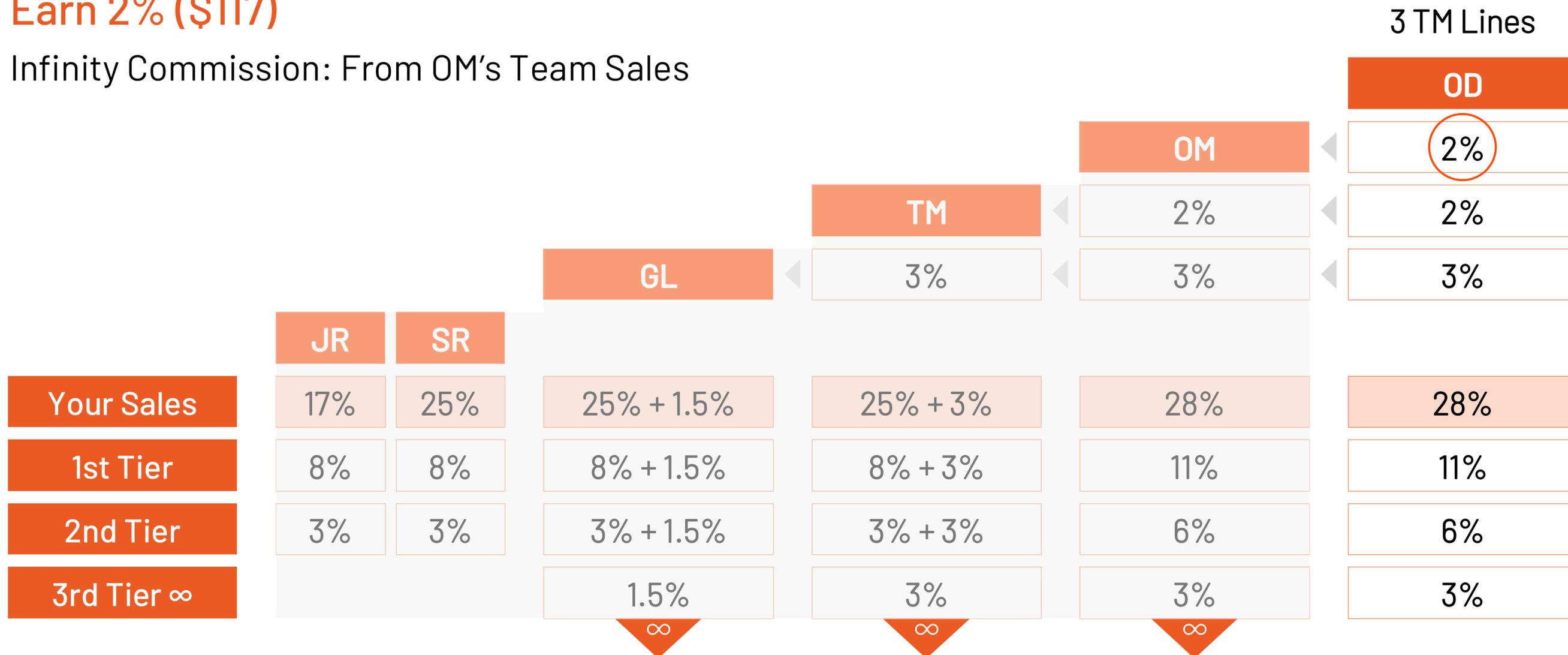
3rd Tier and beyond

OD

Organizational Director Compensation

Earn 2% (\$117)

Infinity Commission: From OM's Team Sales



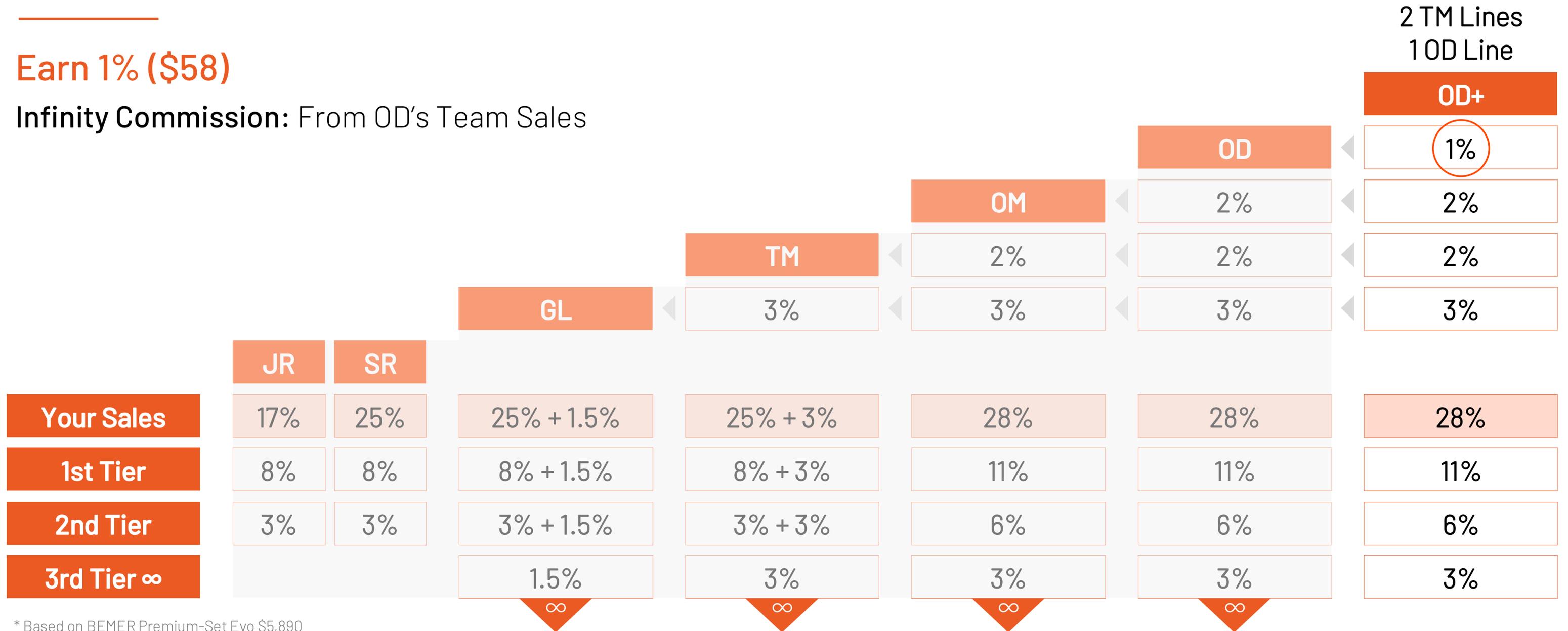
* Based on BEMER Premium-Set Evo \$5,890

OD+

Organizational Director + Compensation

Earn 1% (\$58)

Infinity Commission: From OD's Team Sales



* Based on BEMER Premium-Set Evo \$5,890