

TRILO SCHEIBE -

your Locked-In
Washer



SCHNEIDER
PRÄZISIONSTECHNIK

What is the Triloscheibe?

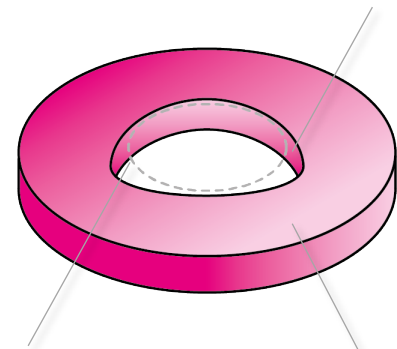
A new spin on a Classic Washer

That's what the *Triloscheibe* stands for

With its name deriving from trilobular, a shape that is generally triangular but with rounded corners, the *Triloscheibe* is in first principle a **non-losable sealing disk**. It has a high degree of flexibility in material selection, which greatly expands the number of potential use cases.

Tribular inner portion

The pressing shapes the distinctive trilobular interior, ensuring a **precise and airtight seal**.



Screw thread

The washer is pressed onto the screw thread without damaging it, preserving **full functionality** and ensuring a secure, tight solution

round circumference

After pressing, the originally trilobular screw seamlessly aligns with the socket for a **secure fit**.

Strengths:

- Reusable
- Water/Gastight
- Screw geometry and washer material are versatile

Opportunities:

- Fasteners can be reused
- Modification options for niche applications
- Better performing alloys

Weaknesses:

- strong competitive market
- High Torque
- Material Fatigue

Threats:

- Competitive technologies
- Innovation decline

DIBOND® COMPOSITES
 VULCANIZED METALL
 STAINLESS STEEL
 ALUMINIUM
 COPPER
 BROZE
 BRASS
 STEEL
 ZINC
 ...

Just steel?

Triloscheibe - available in various metals

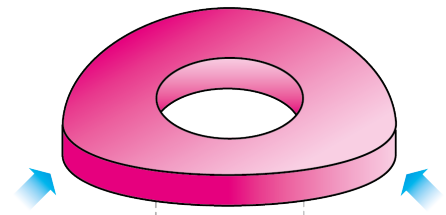
Due to flexibility regarding material selection, the ability of these disks for surface modification and the inherent advantages of cold-forming, there is a great number of potential use-cases. This flexibility also allows the use of the even in challenging environments, including but not limited to electro-chemically active, acidic/alkaline environments. Another aspect which allows for some unique use case, might be a potential bio-compatibility (depending on the material) which could allow the *Triloscheibe* to be used in implants. Based on this unique environment, special materials such as titanium and certifications are necessary.

The Manufacturing

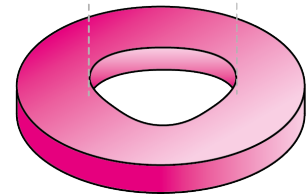
From trilobular to the Ideal washer

The cold-forming process in combination with the prior machining of the *Triloscheibe* inherently holds several advantages. These include primarily the design and material flexibility along with the high precision and accuracy required for the sealing capability. Furthermore, this manufacturing process allows for quick and cost-effective adjustments of the design and/or material, which allows for smaller charges still being profitable. The short-comings of this manufacturing process mainly arise from the machining aspect: waste production, wear of the required machining tools and a production time which rises linear with the number of parts within a charge

01. **Machining**
(patented)

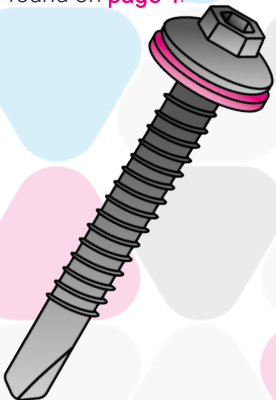


02. **Forming**
(patented)



Aerospace

Additional information regarding the use of the *Triloscheibe* in aerospace applications can be found on [page 4](#).



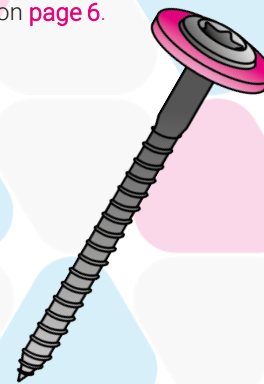
Semiconductors

While not directly useful in the context of fastening chips or other components, the *Triloscheibe* holds potential in the machine which produce semiconductors. More can be found on [page 5](#).



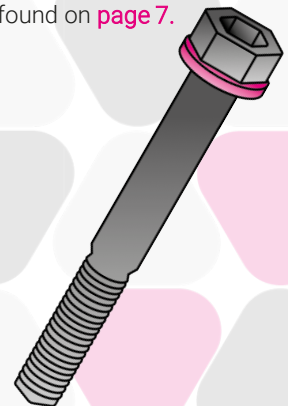
Home appliances

In the context of reusable sealing methods and in combination with new legal developments, the *Triloscheibe* has several use-cases in home-appliances. More on that on [page 6](#).



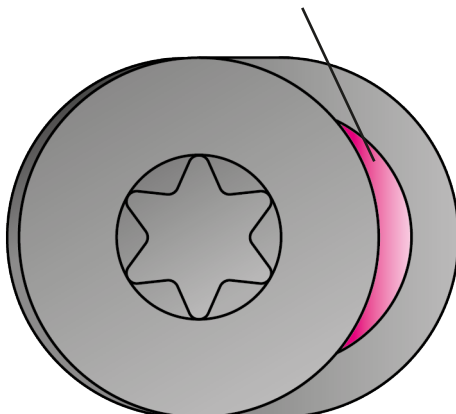
Chemical industry

By its very nature, the chemistry has a great need for sealing methods. An application that can be covered by the *Triloscheibe*. Further information can be found on [page 7](#).



Leakage point

Attempting to press a regular washer into a captive design results in **misalignment**, creating points where the washer is imprecisely positioned, leading to potential **leakage**



Water & Gastight

Always on spot

Pressing a regular washer on two sides around the screw often creates a significant gap, rendering it unsuitable for sealing applications. In contrast, with the trilobular sealing disk pre-attached to the screw, the assembler handles fewer components and no longer needs to be concerned with the precise positioning of the washer. Additionally, the assembly process is more efficient, as it has been streamlined into a single step. Additionally, there are some downstream cost savings including reduced labor costs and improved inventory management. The product can be made more ecologically friendly, since there is no separate packaging required for the disks and screws.

AEROSPACE

[æ.rou.speɪs] – noun

Aerospace refers to the branch of technology and industry involved in the design, development, production, and maintenance of aircraft, spacecraft, and related systems and equipment. It encompasses both aeronautics (atmospheric flight) and astronautics (space flight).

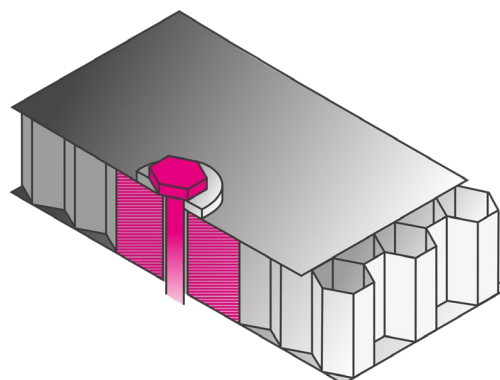
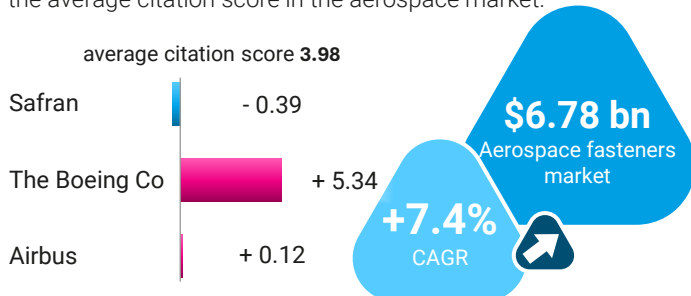
Related: Aviation, Aeronautics, Astronautics, Avionics, Propulsion, Spacecraft, Satellite

MARKT

INVESTMENTS AND ACTIVITY

What are the applicants doing?

Out of the main applicants in aerospace fasteners, BOEING's innovation is the most impactful, compared to the average citation score in the aerospace market.

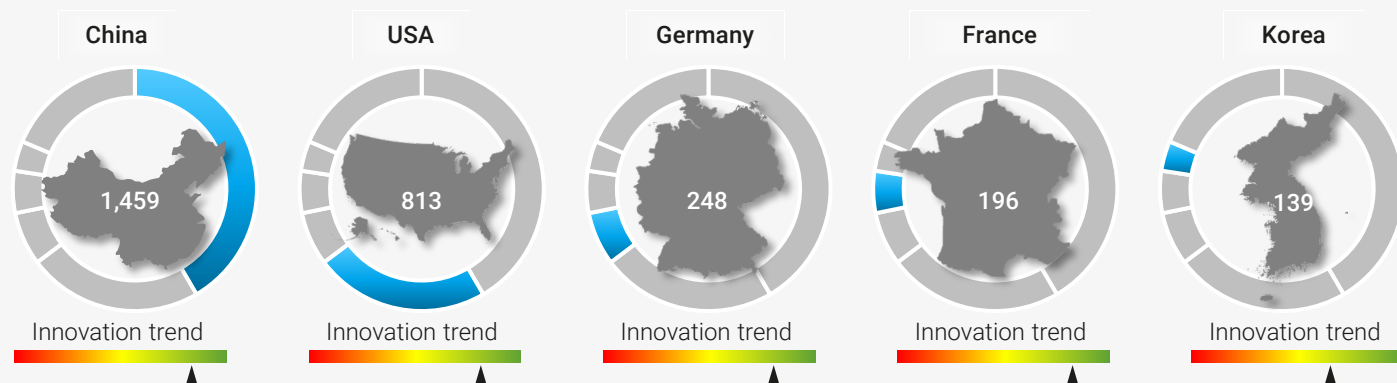


Ready for take-off

Mature technology in a growing market

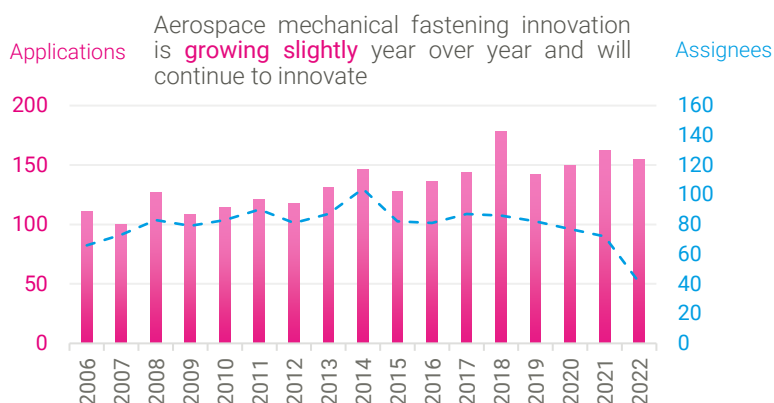
The divergence between CAGR and PAGR scores by a factor of 2, shows that the mechanical fastener technology has already reached a mature state within the market. Nonetheless the general market trajectory is upward, with the aerospace market outperforming average industry growth rates by a factor of 2.

PATENT APPLICATIONS FOR FASTENERS (BY COUNTRY OF ORIGIN)



INNOVATION

TREND DEVELOPMENT



AIRBUS TAKES OFF TOP 5 KEY PLAYERS

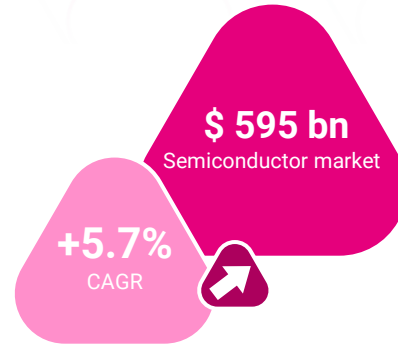
- AIRBUS** #1 61 patents
- BOEING** #2 59 patents
- SAFRAN** #3 31 patents
- EUROCOPTER** #4 18 patents
- HOWMET** #5 15 patents

SEMICONDUCTORS

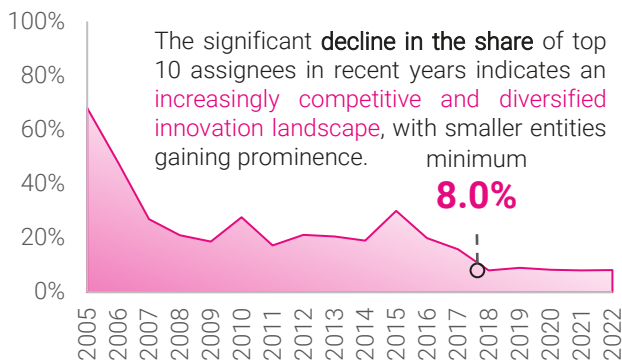
[sem.i.kən'dɪk.tər] - noun

Semiconductors are materials, such as silicon, used in manufacturing electronic devices like integrated circuits. In semiconductor manufacturing, airtight washers and fasteners ensure secure assembly of sensitive components, maintaining stability and protection against contamination during the precise production process.

Related: Cleanroom, Die attach, Lithography, Micro-electronics, Packaging, Precision

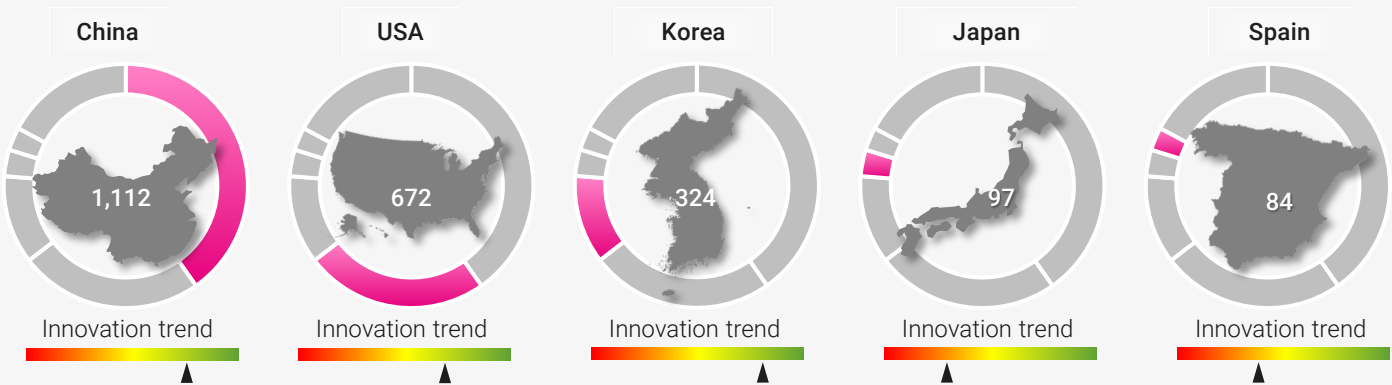


INNOVATION LANDSCAPE APPLICATION SHARE OF TOP 10 ASSIGNEES

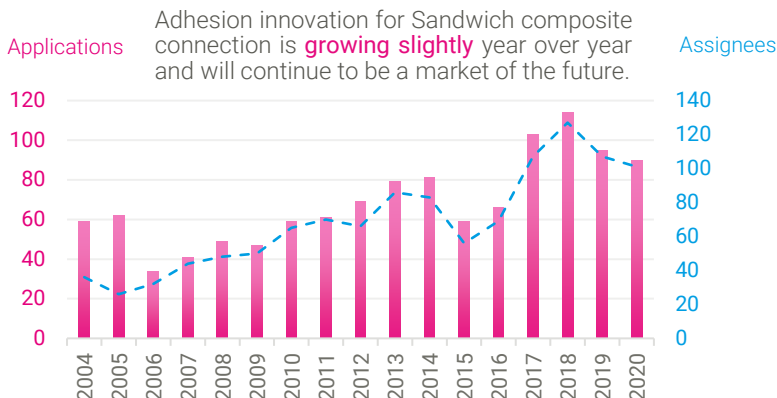


CARS, SMARTWATCHES AND AI SEMICONDUCTOR MANUFACTURING IS ESSENTIAL FOR THE FUTURE

With the final product being a main component in many modern consumer product, the general market development has experienced a dramatic upward surge, which results in a higher demand in upstream infrastructure, i.e. semiconductor manufacturing capabilities. According to a recent report by Bain & Company, the adoption of AI could trigger a 30% jump in demand for key chip components by 2026, primarily driven by the growing need for GPUs in data centers and personal devices.



INNOVATION TREND DEVELOPMENT



SAMSUNG FAR IN THE LEAD TOP 5 KEY PLAYERS

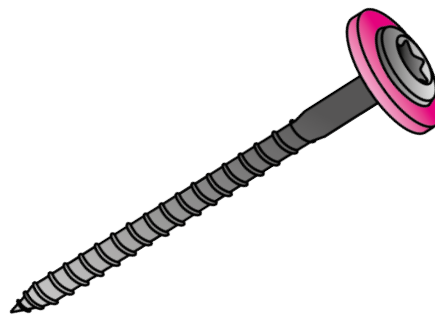
- SAMSUNG** #1 118 patents
- DONGBU** #2 11 patents
- ENTEGRIS** #3 9 patents
- IRONRIDGE** #4 9 patents
- FUJIKIN** #5 9 patents

HOUSEHOLD APPLIANCES

['hʌʊs.həʊld ə 'plɑɪ.ənsɪz] – noun

In manufacturing, household appliances refer to large domestic devices like fridges, ovens, and freezers. Fasteners and washers play a crucial role in ensuring secure assembly, preventing air leakage, and enhancing durability in sealed compartments and mechanical parts.

Related: Air sealing, Assembly line, Durability, Fastening solutions, Leak prevention, Manufacturing efficiency, Sealed components

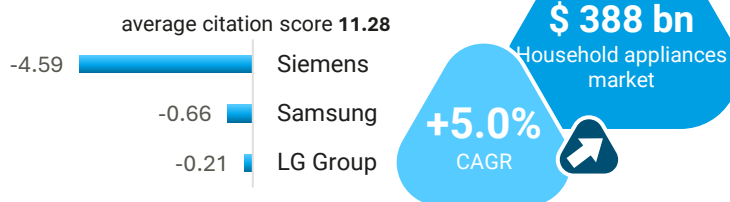


MARKET

INVESTMENTS AND ACTIVITY

What are the applicants doing?

Out of the three major players in this field, LG is the most innovative, with an average innovation score almost equal to the market average

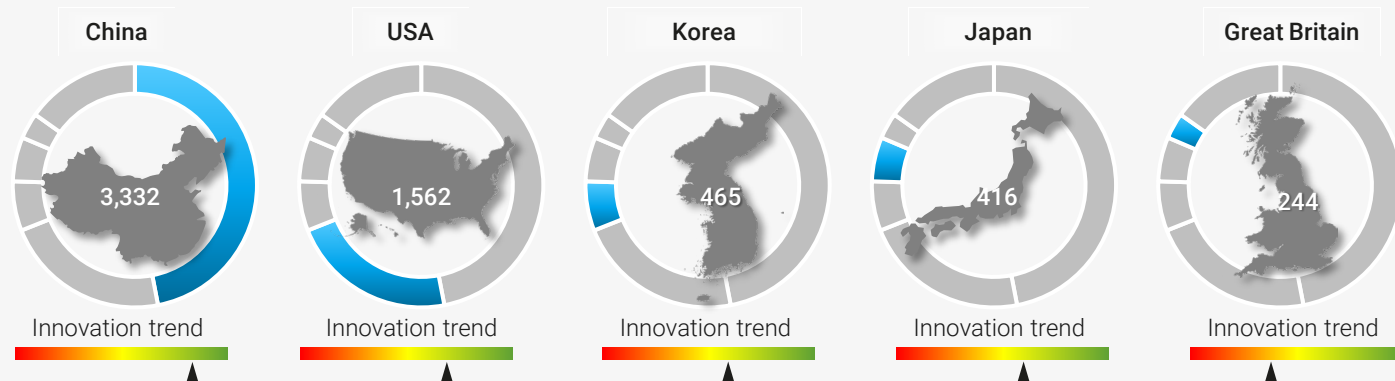


Right to repair

EU open new chances for growth

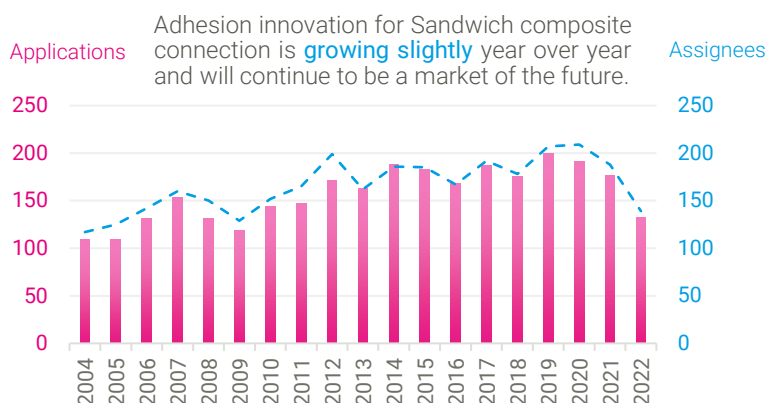
With an PAGR score almost twice as high as the CAGR score the industry seems to be driven by a high consumer orientation, mainly in the context of innovation. Due to the right to repair act, passed by the European parliament in April of 2024, the use of mechanical fasteners with non-losable sealing disks has become much more attractive. This is mostly owed to the fact, that these fastening methods can be replaced much more easily compared to adhesives and similar methods.

PATENT APPLICATIONS FOR FASTENERS (BY COUNTRY OF ORIGIN)



INNOVATION

TREND DEVELOPMENT



LG TAKES TO LEAD TOP 5 KEY PLAYERS

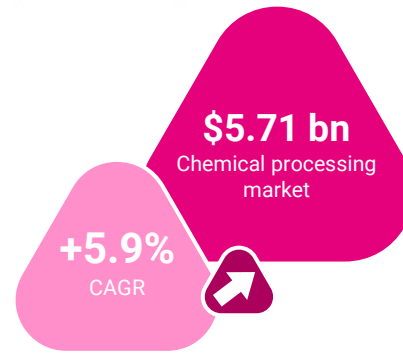
- LG** #1 34 patents
- SAMSUNG** #2 28 patents
- MIDEA** #3 16 patents
- TOYOTA** #4 15 patents
- STATE GRID** #5 15 patents

CHEMICAL PROCESSING

['kɛmɪkəl 'prəʊsɛsɪŋ] – noun

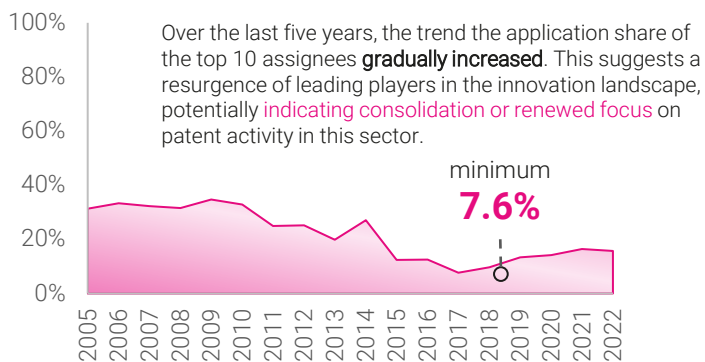
In manufacturing, **chemical processing** refers to the transformation of raw materials into chemical products. Fasteners and washers are essential in ensuring secure, airtight seals in equipment like reactors, pipelines, and storage tanks, where preventing leaks and corrosion is critical.

Related: Corrosion resistance, Leak prevention, Material durability, Pipeline assembly, Safety standards, Sealing solutions



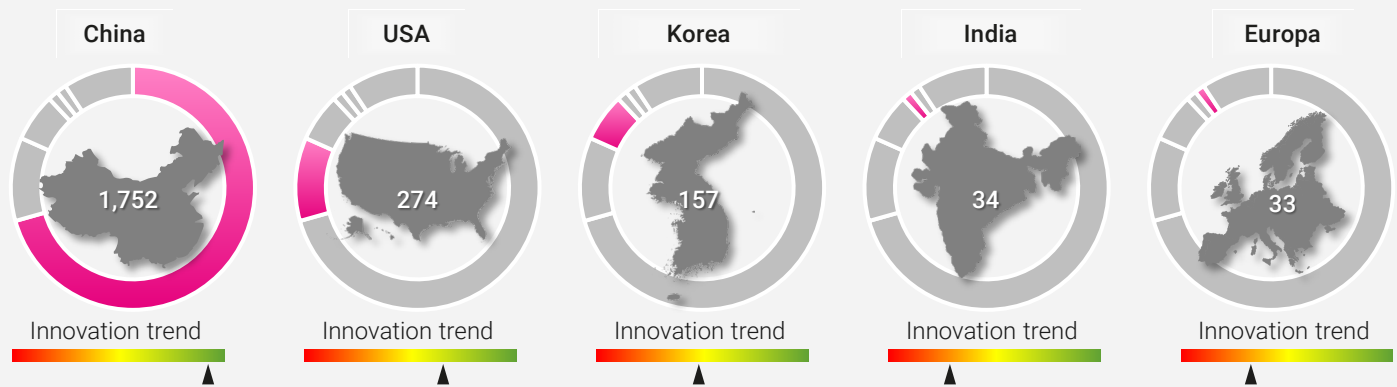
INNOVATION LANDSCAPE

APPLICATION SHARE OF TOP 10 ASSIGNEES

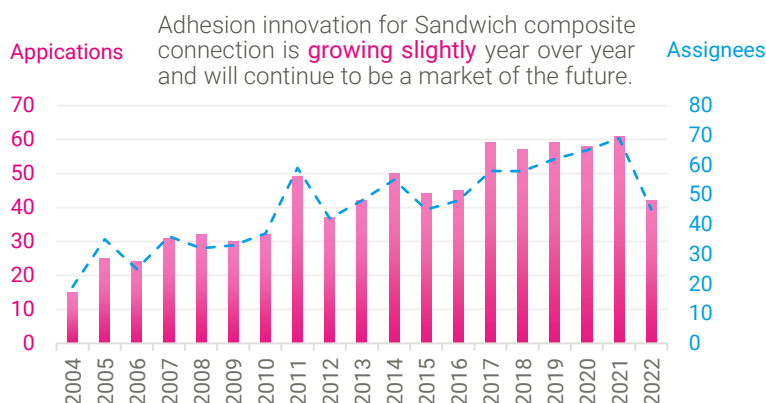


MATURE MARKET MOUNTING INITIAL INVESTMENT BARRIER SLOWS MARKET GROWTH

Despite the high initial investment cost, the chemical processing market has performed better in the past 5 years than average industry growth rates. The PAGR indicator being comparable to the CAGR, with 0,4% deviation between the two, chemical processing seems to be an innovation driven market with effective commercialization and high innovation adoption rates.



INNOVATION TREND DEVELOPMENT



SAMSUNG FAR IN THE LEAD TOP 5 KEY PLAYERS

- SINOPEC**¹⁾ #1 10 patents
- SVF**²⁾ #2 7 patents
- HANWHA**³⁾ #3 7 patents
- PETROCHINA** #4 6 patents
- HYUNDAI** #5 6 patents

1) China Petroleum and Chemical Corporation
 2) Shanghai Valve Factory Co.,Ltd.
 3) Daewoo Shipbuilding & Marine Engineering



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